

EXCITING NEW LOCATION  
GAYLORD TEXAN RESORT, DALLAS



19th ANNUAL  
**SUPER  
CONFERENCE**

February 7 - 9, 2024

DALLAS  
TEXAS



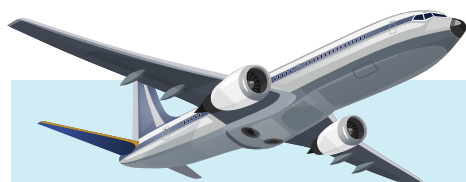
ANNUAL  
FIA & AUM EVENT

# AGENDA OVERVIEW

FEBRUARY 7 - 9, 2024



**TUCKER**  
FINANCIAL GROUP\*



## WE PAY AIRFARE & HOTEL

*\*Must meet qualifications to attend and for Tucker to cover costs..*

*\*Tucker Financial Group will pay for your hotel and up to \$500 in airfare if you have sold \$1 million in FIAs in the last year or have a minimum of \$3 million in AUM.*



**REGISTER TODAY!**

(800) 734-0076



[TuckerAdvisors.com/Super-24](https://TuckerAdvisors.com/Super-24)



Scan QR Code

*\*Agenda is subject to change*

**TUESDAY & WEDNESDAY,  
FEBRUARY 6 - 7, 2024**



**SPECIAL SERIES 65 TRAINING,  
FLY IN 2 DAYS EARLY!**

## TUCKER ASSET MANAGEMENT

Attend our two-day Series 65 training class,  
**BEFORE THE SUPER CONFERENCE.**

This class simplifies the process for advisors  
and prepares them to pass the securities exam.  
Tucker will pay all costs of this training for you\*.



Trusted Series 65 instructor  
**Reed Nakazono** has mastered  
the art of the securities exam.  
He has personally helped over  
10,000 candidates pass their  
Securities exam.



**REGISTER FOR THE SERIES 65  
TRAINING CLASS SEPARATELY.**

You can attend this class only, or in addition to the  
Super Conference event, but must register separately  
to attend.

Scan here to register for the  
Series 65 training class now!

*\*Must meet qualifications to attend  
and have Tucker cover the costs.*



**WEDNESDAY,  
FEBRUARY 7, 2024**



**12:00 PM - 5:00 PM**

### RETIRE HAPPY HOUR RECORDINGS

Don't miss this opportunity to be seen on  
major networks and add to your credibility.

Space is limited, so call today to sign up  
and reserve your spot.



**6:00 PM - 8:00 PM**

### WELCOME RECEPTION

Everyone is invited to join us for  
hors d'oeuvres and refreshments.



There will also be a red carpet  
opportunity to have a short video  
clip filmed of you with television  
host, **Erica Lopez**, from NBC.



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**THURSDAY, FEBRUARY 8, 2024**



**6:30 am - 7:30 am**

### **Breakfast**

**7:45 am**

### **Welcome to Super Conference XIX**

**Jason Lechuga**, Chief Operating Officer, Tucker Financial Group

### **IRA Success**

**Ed Slott**, America's IRA Expert

### **The Future of Marketing & Branding**

**Justin Woodbury**, Chief Marketing Officer, Tucker Financial Group

### **Prospects are Responding**

**Blake Conant**, President, FSS

### **From \$2M Annually to \$30M Annually**

**Travis**, Top Advisor

### **The Hidden Tax-Free Income Strategy**

**Mike Cheatwood**, VP, Life Insurance Division, Tucker Financial Group

### **An Industry Leader Poised to Grow**

**Dave Nerenberg**, Regional VP, American Equity

### **A Special Approach to Every Client**

**Dr. Kerry L. Johnson, MBA, Ph.D.**,  
Best-Selling Author & Business Coach

### **TAM & FirstTrust - A Look into the Future**

**Lloyd Domingos**, Chief Financial Officer, Tucker Financial Group  
**Strider Ellass**, Senior Economist, FirstTrust

### **Unlock Your Potential:**

### **The Power of a Strategic Mindset**

**Karlan Tucker**, Founder and \$250M producer

**4:30 pm**

### **First Day Wrap-Up**



Ed Slott

Karlan Tucker

Justin Woodbury

Jason Lechuga

Travis

Dr. Kerry Johnson

Lloyd Domingos

Mike Cheatwood

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**FRIDAY, FEBRUARY 9, 2024**



**6:30 am - 7:30 am**

**Breakfast**

**7:45 am**

**Strap on Your Seatbelts**

**Jason Lechuga**, Chief Operating Officer, Tucker Financial Group

**Income Planning in an Inflationary Time**

**Michael Finke**, Frank M. Engle Chair of Economic Security at The American College of Financial Services

**\$30M in 2023. 1 Advisor, 1 Admin, 2 Offices**

**Dee Dee**, Top Advisor

**Bonus & Accumulation in One**

**Tom Thayer**, Regional VP, Equitrust

**20 Client Appointments in 34 Minutes**

**Brad Smith**, Professional Seminar Coach & Television Host

**Targeting Your Ideal Prospects**

**Alex Hug & Danny Yaldor**, Acquire/Leadjig

**2024 Economic Update**

**Phil Kosmala**, Managing Partner & Co-Founder, Taiber Kosmala & Associates (TKA)

**Rapid Fire Q&A with Top Advisors**

**The Ever-Famous Objection Battle**

**Darren Petty, CFP®, RICP® & Karlan Tucker**, over \$300,000,000 in total production

**3:00 pm**

**Closing Remarks**



Michael Finke

Dee Dee

Brad Smith

Phil Kosmala

Karlan Tucker

Darren Petty



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